



FIREC COURSE

Date : 19 & 20 June 2016, 9am-5pm

Venue : SISV Training Room, 110 Middle Road #09-00 Chiat Hong Building, Singapore 188968

FIABCI-Singapore and The Singapore Institute of Surveyors and Valuers (SISV) are organising a two-day (eight-hour each day) on global real estate and investment known as Global I and Global II. These two courses will provide the first step to enable participants to earn the FIREC designation.

The FIREC (FIABCI International Real Estate Consultant) designation is awarded to FIABCI members who have satisfied specific criteria based on education, business experience and participation in FIABCI global activities. Earning the prestigious FIREC designation means becoming part of an elite class of international real estate industry leaders who transact business on a global basis.

To obtain the FIREC designation, the candidate must successfully complete a total of 40 units cumulatively which include the required Global I (8 units) and Global II (8 units) to be conducted on 19 & 20 June 2016. The remaining 24 units comprise modules on Real Estate Financial Analysis (8 units), Real Estate Sale Negotiation (8 units) and Asean Property Market (8 units) will be held in the months of July and August 2016.

Who Should Attend

FIABCI members, valuation professionals, brokers and estate agents, tax audit and accounting services practitioners, mergers and acquisition consultants, investment and financial analysts, investment bankers, financial advisers, business advisors, asset trustees and managers, investors and developers etc

Course Description and Topics

Global I – Global Real Estate Perspectives

Course Description:

This course presents an overview of the economic, cultural, and geographic issues impacting on real estate in major countries and regions around the world, and provides market knowledge necessary to establish a global real estate practice. International buyer, owner, user & investor motivations are covered as well as the FIABCI International Code of Ethics.

Topics include the basics of real estate law, valuation, finance, and market analysis as related to international markets. The main focus of the course is the importance of trusted and professional relationships with key market participants including fellow members, clients, attorneys, bankers and government officials. The course concludes with a Case Study.

Global II – Investment Real Estate

Course Description:

This course covers how to understand, recognize and analyze cross-border real estate investment opportunities and determine the skills and resources needed to advise clients on completing a transaction.

Topics include investor preferences and profiles; currency, area and value conversion; basic financial analysis; capital markets and real estate funds; legal, management and tax determinations; and developing an exit strategy to ensure that the client's objectives are met in terms of gains, income, tax liabilities and net proceeds after sale.

Instructors

Mr William E. Endsley is the Principal Consultant to World Citizen Consulting, LLC involved in strategic planning, international representation and relationship building for associations, governments and multi-nationals. As an Adjunct Professor with the Georgetown University he has been involved in providing training and education in real estate studies. Bill has provided technical advice on strategic planning and development to various organisations around the world. He currently also serves as Secretary General (CEO) to the International Real Estate Federation-US Chapter.

Dr Lim Lan Yuan is current President of FIABCI-Singapore as well as President (VGP) of Singapore Institute of Surveyors and Valuers, and President of the Association of Property & Facility Managers. He has more than 40 years of extensive experience in property business involved in property development, property management, valuation, training and consultancy. Dr Lim has been a consultant to a few UN agencies and World Bank. In addition to his doctorate, Dr Lim holds an MBA, an MSc (Construction Management), a LLM (Distinction), a BSc (Estate Management), a BSc (Economics) and a LLB (Hons).

Administrative Details / Registration

Administrative Information

Completed Registration Form via fax to 65 **62252453** or email janet@sisv.org.sg / pingping@sisv.org.sg

Payment by crossed cheque should be made payable to “**Singapore Institute of Surveyors and Valuers**” and mail to 110 Middle Road #09-00, Chiat Hong Building, Singapore 188968.

No cancellation will be accepted once registration is confirmed. Fees paid will be not refunded. In the event of no-show, full payment is still required.

Course Fee (includes tea breaks, lunches, GST and notes)
 S\$200.00 per applicant (for FIABCI-Singapore, SISV, APFM, SEAA members)
 S\$300.00 per applicant (for local participants only)
 S\$400.00 per applicant (for overseas participants)
 (Skills Future Credit \$500.00 – TBC – subject to approval)

Cancellation

SISV reserves the right to make appropriate changes when necessary and every effort will be made to inform participants. In the event of cancellation by the Organiser, full refund will be given to participants.

ENQUIRIES & REGISTRATION

☎ **64240 282 (Janet)** janet@sisv.org.sg

☎ **64240 297 (Ping Ping)** pingping@sisv.org.sg

Closing date for registration : **10 June 2016**

No.	Name of Participant	Category	Amount \$
<i>Eg.</i>	XXXXX	MSISV	200.00
1			
2			
3			
		Total Amt	\$

Payment mode: [Cheque make payable to “**Singapore Institute of Surveyors & Valuers**”]

- Cheque (bank/no.) Amount \$.....
- To invoice company

Company	
Address	
Tel#	Contact Person:
Fax#	Email#

Information required for confirmation purpose

Registration No: VGP /

Receipt.....