

## CEA's Practice Guidelines On Options To Purchase And Sales & Purchase Agreements

(CEA Serial No: C3L2 S0364)

**19 July 2017**  
**(Wednesday, 10.00am – 1.00pm)**

**2 Core CPD** credits awarded under Core **Category 3 / Level 2** approved by CEA for the mandatory CPD Scheme.

### VENUE:

#### SISV Training Centre

110 Middle Road  
#09-00 Chiat Hong Building  
Singapore 188968

### ENQUIRIES & REGISTRATION

☎ 64240 297 (Ping Ping) [pingping@sisv.org.sg](mailto:pingping@sisv.org.sg)

☎ 64240 272 (Manisah) [manisah@sisv.org.sg](mailto:manisah@sisv.org.sg)



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110 Middle Road #09-00 Chiat Hong Building  
Singapore 188968

☎ 6222 3030 (Main) 6225 2453 (Fax)

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### SYNOPSIS

Estate Agent or Salespersons wish to make available OTP/S&P agreement to clients, shall comply with Practice Guidelines introduced by CEA on 6<sup>th</sup> November 2015.

This seminar covers these CEA's guidelines, so that Salesperson know how to apply in their course of work. It also covers the clause which is required when foreigners buying restricted properties, and the difference between The Law Society of Singapore's Condition of Sales 1999 & 2012.

### LEARNING OBJECTIVES & OUTCOME

1. Understand and apply these CEA's guidelines to private property sales
2. Able to explain the difference between The Law Society of Singapore's Conditions of Sales 1999 and 2012 (*COS 1999; COS 2012*)
3. Identify the clause which is required when foreigners buy restricted properties in compliance with The Residential Property Act.

### TARGETED TRAINING GROUP

- For all salespersons, managers, team leaders & KEOs
- Pre-requisite: Some experience in dealing with property sale is preferred
- Basic understanding of English language is assumed.

### PROGRAMME

9.45am	Registration
10.00am	<b>Seminar commences</b>
11.30am	Break
1.00pm	End of Seminar

### LECTURER

Mdm Celeste Ng

- In real estate practice since 1990
- Portfolio includes sale & lease of industrial, retail, office & residential properties.
- Degree in B.Sc (Estate Management) NUS
- Certificate in Law of Conveyancing
- Advanced Certificate in Training of Assessment (ACTA)
- Lecturing Real Estate Courses (CEHA, CES, RES) since 2004
- Experienced and knowledgeable
- Trained more than 5000 salespersons since 2004.

### CERTIFICATE OF ATTENDANCE

Certificate of Attendance will be awarded upon successful completion of the programme.

**Registration Fee** (includes GST & notes) &  
**Membership Category**

**\$65 (A)** SISV Members & Staff of Member Firms  
CES & REAC (CEHA) Course Participants of  
SISV/SISV Services, Affiliates [CREA®, GRES  
participants, Subscribers of SISVREALink]

**\$85 (B)** Others

**Limited Seats! Book now!!**

**Notes**

Registration is on a first-come-first-served basis. Reservation by fax or email will only be accepted upon receipt of payment. Confirmation of registration will be via email. No cancellation is allowed once registration is confirmed.

Fees paid are not refundable under all circumstances. This will also apply to participants who are unable to attend on that day. However, replacement by another individual is allowed and notification must be made in writing at least 3 days before the event. In the case of a non-member replacing a member, the non-member will have to pay the fee difference.

The Organiser reserves the right to alter the programme or cancel the event as may be necessary. In the event of cancellation, full refund will be made to participants.

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**REGISTRATION FORM**

#	NAME / NRIC / CEA Registration No / Mobile No. / Email	Mbrshp Category	Amt \$	
1	Name:			
	NRIC:			CEA Registration No:
	☎ Mobile			Email :
2	Name:			
	NRIC:			CEA Registration No:
	☎ Mobile:			Email :
3	Name:			
	NRIC:			CEA Registration No:
	☎ Mobile			Email :
Total Amount Payable \$				

Company .....

CEA Estate Agent Licence No. : ..... Contact Person .....

Address : .....

..... S( ) Fax.....

Email .....Tel/HP .....

**PAYMENT MODE**

Receipt No : \_\_\_\_\_  
(for official use)

- Cheque** (Bank/Cheque No ..... Amount \$.....  
Crossed cheque payable to “Singapore Institute of Surveyors & Valuers”. Please indicate your name, company and date of event on the back of the cheque.
- Via ibanking/Bank transfer.** Details as follows: DBS current account no: 007 005007 0. Please include your name and date of event (Tan Xx Xx 23072015) when transferring.