

CIOB-NUS ANNUAL CONSTRUCTION CONFERENCE 2016

Regional Opportunities in Construction

9.00-17.00

Friday, 14 October 2016

Crystal Suite

Holiday Inn® Singapore Orchard City Centre

11 Cavenagh Road, Singapore 229616

ACCREDITATION

RICS: 05 CPD hours

SIA: Pending

PEB: 06 PDUs

SISV: 03 CPD units

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PROGRAMME

TIME	TOPIC	SPEAKER
9.00 - 9.40	Regional Opportunities in China and India	Mr. Charlie Ho, Assistant Director, International Development Group, Building and Construction Authority
9.40 - 10.20	Transforming to stay ahead: Regional construction trends, challenges, & opportunities in the Asia Pacific	Mr. David Wong, Manager, International Enterprise Singapore
10.20 - 10.40	Morning tea break	
10.40 - 11.20	Business strategies and organization design: exporting construction services to regional markets	Professor Low Sui Pheng, Department of Building, National University of Singapore
11.20 - 12.00	FIDIC Conditions of Contract – Regional Case Studies	Mr. Christopher Chuah, Partner, WongPartnership LLP
12.00 - 13.00	Lunch break	
13.00 - 13.40	Building high quality projects in Indonesia: Challenges and Solutions	Mr. Pierre Jean Malgouyres, General Director, Archetype Group
13.40 - 14.20	The Legal Framework for Property Development and Construction in Myanmar	Ms. Goh Wanjing, Partner, WongPartnership LLP
14.20 - 15.00	Doing Business in Myanmar - a consulting engineers perspective	Mr. John Anderson, Managing Director, Meinhardt Myanmar Co., Ltd.
15.00 - 15.20	Afternoon tea break	
15.20 - 16.00	Regulatory requirement for contractor venturing into Malaysia	Madam Sariah Abd. Karib, Senior General Manager, Policy and Corporate Sector, Construction Industry Development Board (CIDB) Malaysia
16.00 - 16.40	Challenges faced by expatriates when working abroad on construction projects	Mr. Abdul Rashid bin Abdul Aziz, School of Housing Building and Planning, Universiti Sains Malaysia.
16.40 - 17.00	CIOB Queen Elizabeth II 2016 Award Ceremony and Closing address	

SPEAKERS



Charlie Ho has been holding various appointments in BCA since 2011. Currently as Assistant Director of International Development Group (IDG), he oversees the South Indian desk. Charlie holds a Master in Strategic Studies from Missouri State University and has on-going interests in Construction Productivity. Prior to his current appointment, he is Head (Academic Programmes) with BCA Academy overseeing all aspects of the School of Building and Development.

Regional Opportunities in China and India

The presentation starts with a quick overview of the macro environment affecting our construction sector. Yet even as our local construction industry faces increasing challenges, regional opportunities abound for companies with an international outlook. BCA actively matches local companies to overseas projects via its various platforms like G-to-G agreements, mission trips, profiling our industry, conferences and exhibitions. In addition, it helps by providing expert advices and linkages to other intra-government bodies as well as training and research institutions. Lastly, the presentation will cover upcoming major trends that will impact our construction companies even as they provide future opportunities in the region.



David Wong is a manager in the Infrastructure Solutions division at International Enterprise (IE) Singapore. As the government agency driving Singapore's external economy, IE Singapore spearheads the overseas growth of Singapore-based enterprises. David and his team work closely with Singapore-based construction and infrastructure companies to craft internationalisation strategies, and innovate on their business models. He has also worked with companies on infrastructure PPP projects, and accessing project financing.

Transforming to Stay Ahead: Regional Construction Trends, Challenges, & Opportunities in the Asia Pacific

Urbanisation continues to be the defining characteristic of the Asia Pacific. While this leads to a heightened demand for construction services, the type of demand is changing. Increasing connectivity is disrupting traditional real estate, and at the same time creating demand for new asset classes. Coupled with the increasing use of PPP models by regional governments, the 'rules of the game' are changing. This presents various challenges and opportunities to construction companies. Building capabilities, securing access to financing, and innovating on existing business models continue to be key strategies to succeed abroad.



Christopher Chuah heads the Infrastructure, Construction & Engineering Practice at WongPartnership LLP. His main areas of practice encompass both front--end drafting/advice and construction disputes, both litigation and arbitration. He has acted for subcontractors, main contractors and developers in numerous arbitration disputes both domestic and international. Christopher has also acted as leading counsel numerous reported landmark cases on construction law. Christopher is an Adjunct Associate Professor in construction law at the Law Faculty of the National University of Singapore. He has been identified as a leading individual in Singapore for Construction work by The Legal 500: Asia Pacific – The Client's Guide to the Asia Pacific Legal Profession since 2001.

FIDIC Conditions of Contract – Regional Case Studies

The FIDIC forms of contracts are widely accepted and recognised internationally for construction projects. This is particularly important and relevant when the FIDIC Conditions of Contract have been adopted in international construction projects by financial institutions such as the World Bank and Asian Development Bank. Participants will be introduced to the suite of standard forms offered, and will be provided with an overview of the reasons FIDIC forms are used, especially in international construction projects. Participants will also be guided on the uses of different FIDIC forms for various types of projects. There will be a sharing of regional case studies and best practices in the industry as a whole.

SPEAKERS



Goh Wanjing is a Partner in the Infrastructure, Construction & Engineering Practice in WongPartnership LLP and was the firm's Country Representative for Myanmar for two years.

Wanjing has advised prominent developers and construction companies on land and construction issues in the country, and is recommended in the The Legal 500: Asia Pacific – The Client's Guide to the Asia Pacific Legal Profession 2016 for projects (including energy) work in Myanmar.

She has also spoken extensively on Myanmar's foreign investment policies as well as on construction law and public-private partnerships to both Singapore and Myanmar audiences, and co-wrote the Myanmar chapter in the 2016 and 2017 editions of the Global Arbitration Review's Asia-Pacific Arbitration Review.

The Legal Framework for Property Development and Construction in Myanmar

Since Myanmar opened up in 2011, the country has seen a rapid influx of foreign interest and investment. Foreign investment has played a key role in the property development and real estate sector, with mixed-use developments sprouting up all around Yangon.

This talk will introduce some of the foreign companies that have entered the market and their developments in the pipeline. Next, the focus will be on the investment framework and laws for property development in Myanmar, as well as the regulations and standards that govern construction works. Finally, this segment will explore the current investment landscape for real estate, highlighting both the opportunities and pitfalls that developers and contractors may face in the market, allowing for a better appreciation for investing in this area.



Abdul Rashid bin Abdul Aziz is attached with the School of Housing Building and Planning, Universiti Sains Malaysia. His career as an academician began 25 years ago with the completion of his PhD on global strategies of construction companies from the University of Reading. Through the years, while still maintaining his interest on international construction, he has researched into various areas such as privatisation, labour issues and construction industry development. He is a quantity surveyor by training.

Challenges faced by expatriates when working abroad on construction projects

Studies of internationalisation of contractors tend to focus at the corporate level. In a recently completed study, the affairs of Malaysian construction expatriates sent abroad by their companies were examined. Data were collected through questionnaire survey from 64 respondents. The study found that the sample population suffered from three types of adjustment problems that have to do with local populace, amenities, and living situation. Contrary to past studies, age did not significantly correlate with personal adjustments. Furthermore the Malaysian expatriates took on average 3 months to get adjusted to the host countries, as oppose to 6 months according to literature. Accompanying family members helped them adjust better to local situations. The paper ends by suggesting what their employers should do to help with their staff's adjustment process.

SPEAKERS



Pierre-Jean Co-founder, associate partner and General Director of Archetype Group, Pierre-Jean has founded most of the firm's offices worldwide, and is the man responsible for Archetype Group's expansion since 2002. Following the recent acquisition of the Asia/Pacific operations of Dutch firm, Tebodin, Archetype has grown to its current total of over 1,100 employees in 19 offices across 14 countries. Pierre-Jean brings to the Group more than 20 years' diverse design and project management experience across South East Asia, and a specific competency in the implementation and preparation of contract documents and strong expertise in design management, value engineering and project management services for hotels, resorts and high-rise buildings.

Building high quality projects in Indonesia: Challenges and Solutions

Indonesia is one of the fastest growing markets in Asia and the construction industry has evolved a lot in the country since the 1997 crisis. The speaker will highlight the specificities of the construction sector in Indonesia and a quick market analysis. He will focus on success and critical factors during the implementation of high quality projects, covering all stages of a project as well as all key actors. Finally the added value of a multi-disciplinary approach will be explained and a few practical cases of cost savings and value engineering solutions will be presented.



John Anderson is the Managing Director of Meinhardt Myanmar Co., Ltd. and a Director of Meinhardt (Thailand) Ltd. Originally from South Australia, he has lived in Thailand since 1995.

A Professional Engineer, he has more than 25 years' experience working on projects in Thailand, Myanmar, Vietnam, Cambodia, Hong Kong, Philippines, Singapore, Sri Lanka, Bangladesh, India and Australia. John has been responsible for engineering design, design management and coordination of a number of their largest projects including the "River", "Millennium Residence", "Sukhothai Residences" "Vietcombank Tower" and "Landmark Yangon". John was responsible for setting up Meinhardt's operation in Yangon, which now has 40 persons.

Outside of Professional Engineering, John has played an active role in the Australian business community in both Bangkok and Yangon. He is a past President of the Australian Thai Chamber of Commerce (AustCham). John has previously spoken at a number of forums about his experiences of doing business in Myanmar.

Doing Business in Myanmar – A Consulting Engineers Perspective

John Anderson, Managing Director of Meinhardt Myanmar Co., Ltd. will share his experience of doing business in Myanmar. Now over 4 years since setting up its operations in Myanmar, Meinhardt has 40 staff and is providing consulting engineering and PM services on over 120 projects in Yangon and elsewhere.

Myanmar presents amazing business opportunities, however it is not without its many challenges and pitfalls. 40 years of little outside interference has meant that this country has had a lot of catching up to do in a short period of time.

This will be a general talk covering a wide range of issues that may be of benefit to persons contemplating doing business in Myanmar. The talk will touch on topics such as barriers to entry to doing business in Myanmar, Myanmar tax, labour challenges, regulatory changes effecting construction permits including the regional governments recent crackdown on high rise projects requiring the halt on construction of all projects over 9 stories or higher.

SPEAKERS



Professor Low Sui Pheng is Director, Centre for Project Management and Construction Law at the Department of Building, National University of Singapore. A Fellow of the Chartered Institute of Building, he holds a PhD degree from University College London (UCL) and was awarded a Higher Doctorate in Civil Engineering (DSc) from the University of Birmingham for his significant contributions to scholarship in construction management. He is also a member of the team that recently propelled NUS globally to the top rank for international construction research from among 72 other institutions. Professor Low is an active consultant to both private and public organizations.

Business Strategies and Organization Design: Exporting Construction Services to Regional Markets

Given the small domestic market in Singapore, some local construction firms have already been exporting their services overseas. Exporting construction services is however fraught with risks and uncertainties. Recognizing the limited resources that local construction firms have, the call was for them to reach out to overseas regional markets that are within a 7-hour flight radius from Singapore. Even so, construction firms have to assess their business strategies, entry modes and organization design to successfully export their services in the region. Firms without the necessary regional experience can start by learning from others, from among those solutions that have been tried before. This presentation shares the findings from surveys and in-depth interviews with building professionals across 8 different Asian cities for construction firms to strategize and draw meaningful lessons when they export to regional markets.



Sr. Sariah Abd. Karib is the Senior General Manager heading the Policy and Corporate Sector of the Construction Industry Development Board (CIDB) Malaysia. She has over 34 years experience in the construction industry, 13 years of which had been in the Public Works Department rendering services on construction projects; cost control & planning; tender & contract administration; and management and R&D in the quantity surveying services.

Sr. Sariah is one of the pioneers of CIDB having been involved in the setting up of CIDB from its inception in the year 1993. She has headed various Divisions in CIDB and has developed numerous transformational programs for the development of construction industry including the enactment of Construction Industry Payment and Adjudication Act, establishment of Construction Courts, construction data and information management, and the implementation of Construction Industry Transformation Program (2016-2020). She has previously been the lead negotiator for the construction service sector under AFAS and WTO, and also represented construction sector in the earlier signed FTAS.

Regulatory Requirement for Contractor Venturing into Malaysia

The Malaysia construction sector is autonomously liberalised since the earliest commitment in General Agreement on Trade in Services (GATS) signed. Since then, foreign partners and collaborators has been participating in Malaysia construction sector growth especially in the development of specialised expertise, and high impact projects nationwide.

Starting with scenario on foreign contractor's participation in Malaysia, this talk will unveil the regulatory requirement for contractors to venture into Malaysia besides the additional regulations and national treatments accompanying it. This will be followed with an update on the ongoing and upcoming construction projects including related construction and engineering services that can be translated into regional opportunities for investment.

REGISTRATION FORM

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Contact Person: Designation:

Email: Tel:

I want to register for: ☐ Myself

☐ My colleagues

DELEGATE LIST				
STT	Full name	Email	Membership ID (if any)	Amount
Total Amount				

CONFERENCE FEE (No GST required)

DELEGATE CATEGORY	Early bird rate (Payment received by 26/09/2016)	Regular rate (Payment received by 10/10/2016)
CIOB member	130	160
Member of SPM, SCAL, SISV, SIBL, RICS and Staff of the Sponsors and NUS	160	190
Full-time Student	30	50
Non-member	190	220

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CANCELLATION

No cancellation of registration is allowed. However, substitution is permitted. The organisers reserve the right to cancel the conference due to unforeseen circumstances or change of programme, venue, speakers, date and time of the conference. In the event of cancellation, the organisers' liability is limited to a full refund of the fees paid only.