

SEMINAR : THE SINGAPORE EN BLOC MARKET: WHAT PROPERTY AGENTS AND SALESPERSONS OUGHT TO KNOW

• 28 JUNE 2012 • 2.00PM – 5.30PM • VENUE : SISV TRAINING CENTRE

**SEMINAR: THE SINGAPORE ENBLOC
MARKET: WHAT PROPERTY AGENTS AND
SALESPERSON OUGHT TO KNOW**

28 JUNE 2012
(Thursday: 2.00pm – 5.30pm)

**2 core CPD credit hours approved by
the CEA for the mandatory CPD Scheme**

WORKSHOP VENUE:
SISV Training Centre
110 Middle Road #09-00
Chiat Hong Building
Singapore 188968

ENQUIRIES & REGISTRATION

- ☎ 64240 287 (Joe) joe@sisv.org.sg
☎ 64240 283 (Bennet) bennet@sisv.org.sg
☎ 64240 272 (Manisah) manisah@sisv.org.sg



Singapore Institute of Surveyors and Valuers
110 Middle Road #09-00 Chiat Hong Building
Singapore 188968

☎ 6222 3030 (Main) 6225 2453 (Fax)

Website: www.sisv.org.sg

SYNOPSIS

This seminar aims to provide real estate agents and salespersons an overview on the Singapore *en bloc* market. The seminar focuses on the key legislations that govern *en bloc* transactions as well as things real estate agents/salespersons should look out for.

1. Government Land Sales v *En bloc* market – Why do developments go *en bloc*?
2. When is an *en bloc* sale feasible?
3. Implication on the Land Titles (Strata) (Amendment) Act and the impact on the *en bloc* market.
4. Role of the Strata Titles Board
5. Possible Objections to collective sale
6. Case study: Eng Lok Mansions (*Tan Hui Peng v Chow Ai Hwa*) [2006] SGSTB 2
7. Changes to the *en bloc* regulations – 2007 amendments
8. Changes to the *en bloc* regulations – 2010 amendments

WHO SHOULD ATTEND

Estate agents, salespersons, homeowners, potential home buyers/sellers and those who wish to know more about the *en bloc* rules and regulations

CERTIFICATE OF ATTENDANCE

Certificate of Attendance will be awarded upon successful completion of the programme.

PROGRAMME

- | | |
|--------|--------------------------|
| 1:45pm | Registration |
| 2:00pm | Seminar commences |
| 3:30pm | Break |
| 5.30pm | End of Seminar |

LECTURER'S PROFILE

Mr Getty Goh
MSc (Real Estate), National University of Singapore.
BSc (Building), National University of Singapore.

Getty Goh received a local study award from the Singapore Armed Forces (SAF) and served the Army from 2002 to 2008. Upon leaving the SAF, Getty proceeded to establish Ascendant Assets Pte Ltd in 2008, a real estate research and investment firm. Under Getty's leadership, Ascendant Assets was awarded the *Successful Entrepreneur 2012 – Platinum Award* as well as *Promising SME 500 2010 – Platinum Award*. Besides running his research consultancy, Getty is a director of MIGO Development Pte Ltd, a boutique development company that is currently developing an exclusive pool villa project in Krabi, Thailand.

Getty is also an accomplished writer and speaker. He contributes regularly to the Sunday Times, Property Report magazine, Propertyguru.com, Yahoo.com, etc.

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Registration Fee (includes GST & notes) &
Membership Category

\$65 (A) SISV Members & Staff of Member Firms
CES & REAC (CEHA) Course Participants of
SISV/SISV Services, Affiliates [CREA®, SAEA
Members, GRES participants, Subscribers of SISV
REALink]

\$85 (B) Others

Limited Seats! Book now!!

Notes

Registration is on a first-come-first-served basis. Reservation by fax or email will only be accepted upon receipt of payment. Confirmation of registration will be via email. No cancellation is allowed once registration is confirmed.

Fees paid are not refundable under all circumstances. This will also apply to participants who are unable to attend on that day. However, replacement by another individual is allowed and notification must be made in writing at least 3 days before the event. In the case of a non-member replacing a member, the non-member will have to pay the fee difference.

The Organiser reserves the right to alter the programme or cancel the event as may be necessary. In the event of cancellation, full refund will be made to participants.

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REGISTRATION FORM

Name of Participants

#	NAME / NRIC / CEA Registration No / Mobile No. / Email	Mbrshp Category	Amt \$	
1	Name:			
	NRIC:			CEA Registration No:
	☎ Mobile			Email :
2	Name:			
	NRIC:			CEA Registration No:
	☎ Mobile:			Email :
3	Name:			
	NRIC:			CEA Registration No:
	☎ Mobile			Email :
Total Amount Payable \$				

Company

CEA Estate Agent Licence No. : Contact Person

Address :

..... S()

Tel/HP Fax.....

Email

PAYMENT MODE

Receipt No : _____ (for official use)

Cheque (Bank/Cheque No Amount \$.....)
Crossed cheque payable to **“Singapore Institute of Surveyors & Valuers”**. Please indicate your name, company and date of event on the back of the cheque.

Cash (You can drop by at **SISV** between 9:00am and 5:00pm on weekdays)
Address: 110 Middle Road #09-00 Chiat Hong Building Singapore 188968